

## **Negotiations**

1. Salary
2. Technology
3. Research assistant
4. Moving expenses
5. Research start-up funds
6. Travel
7. Two formal mentors
8. Annual review every year
9. Reduction in teaching load
10. Reduction in committee participation
11. Money for trip to search for housing
12. Ability to take off and prepare for bar exam during first summer
13. Payment of professional membership fees
14. New furniture / paint / air conditioner